# IMPROVING LIVES BY SEEKING FIRST TO UNDERSTAND

ECHO ASIA CONFERENCE - CHIANG MAI, THAILAND OCTOBER 4 TO 7, 2017
J. JEFFREY PALMER

INTRO OF SELF AND EXPERIENCES...

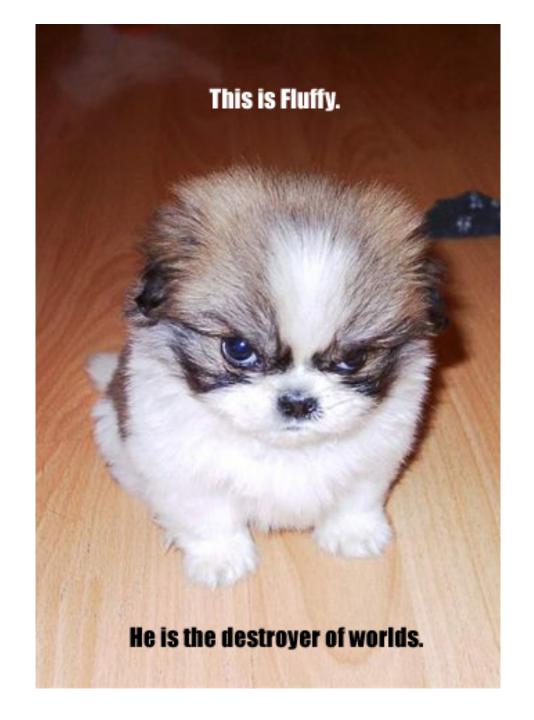




## WHOSE REALITY COUNTS? (ROBERT CHAMBERS)

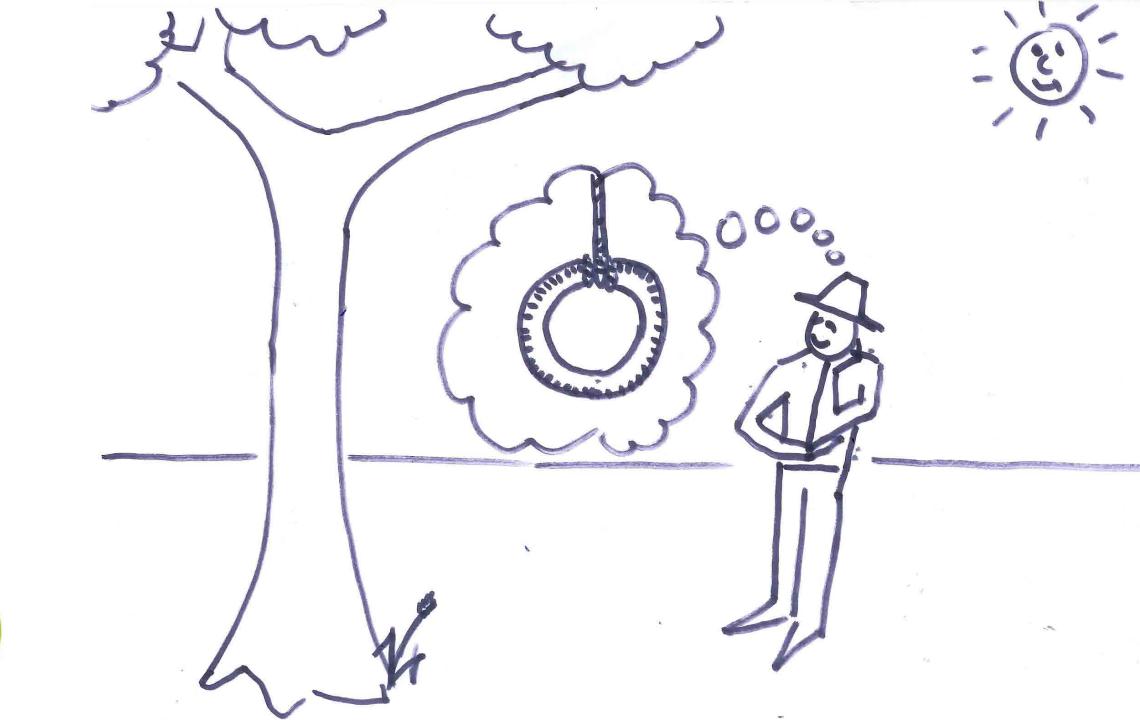
Whose knowledge counts? Whose values? Whose criteria and preferences? Whose appraisal, analysis and planning? Whose action? Whose monitoring and evaluation? Whose learning? Whose empowerment? Whose reality counts? Ours or theirs?



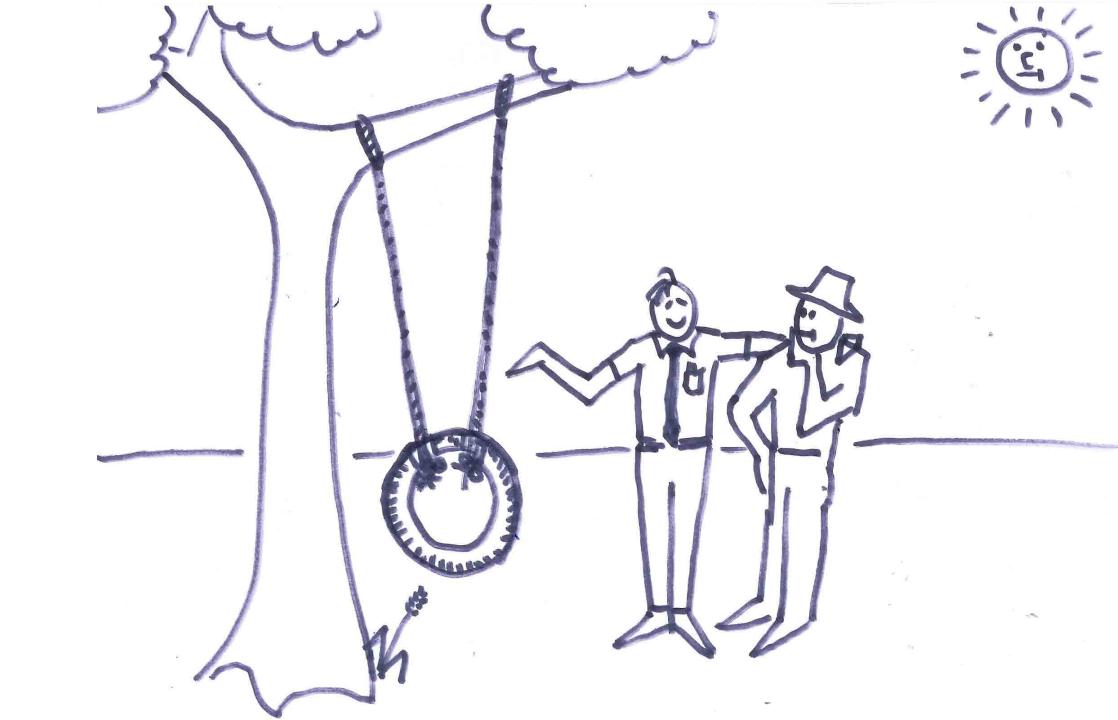


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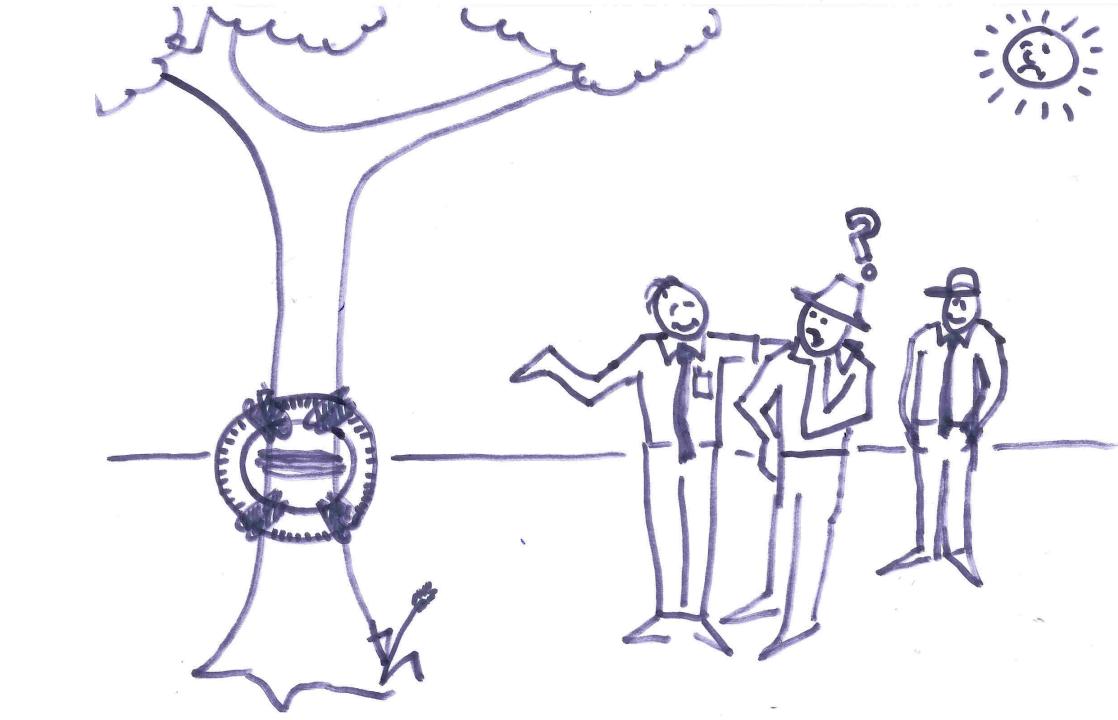




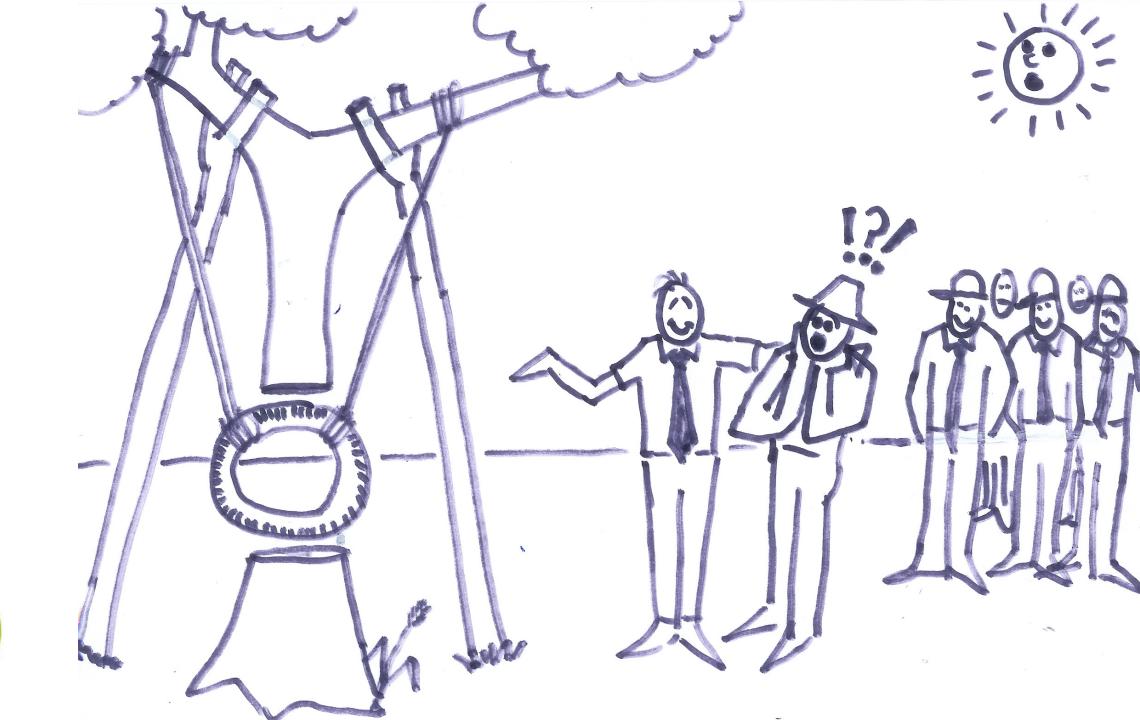




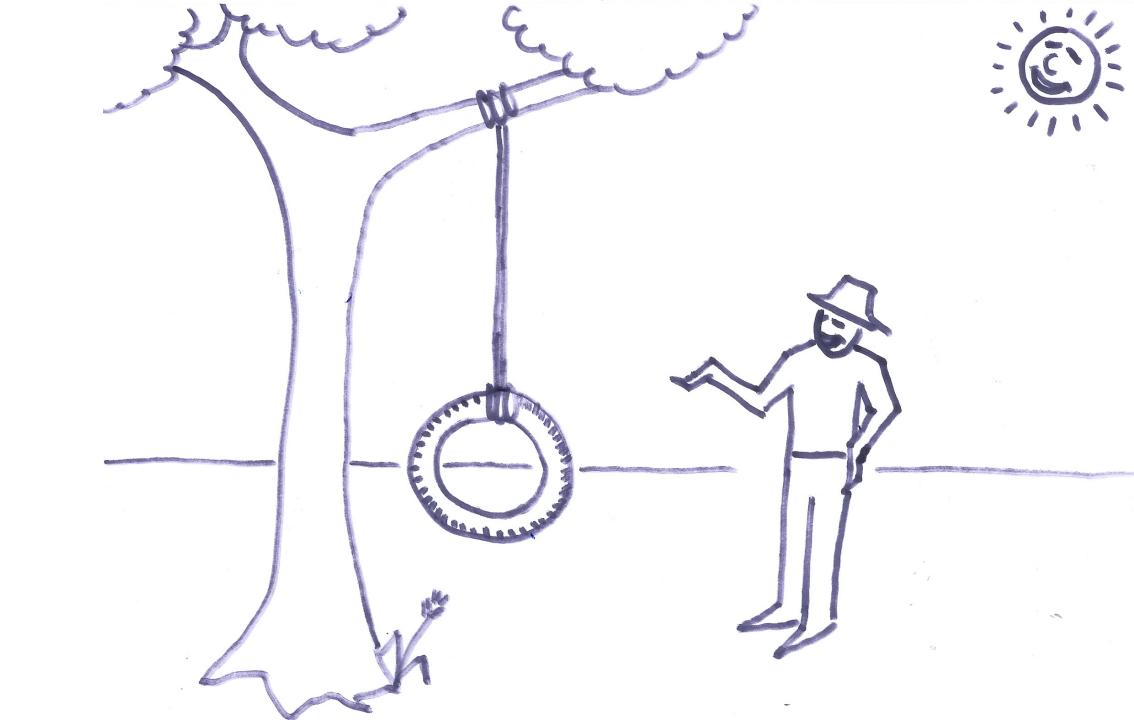














1. PEOPLE HAVE AN AMAZING CAPACITY FOR SOLVING THEIR

OWN PROBLEMS...







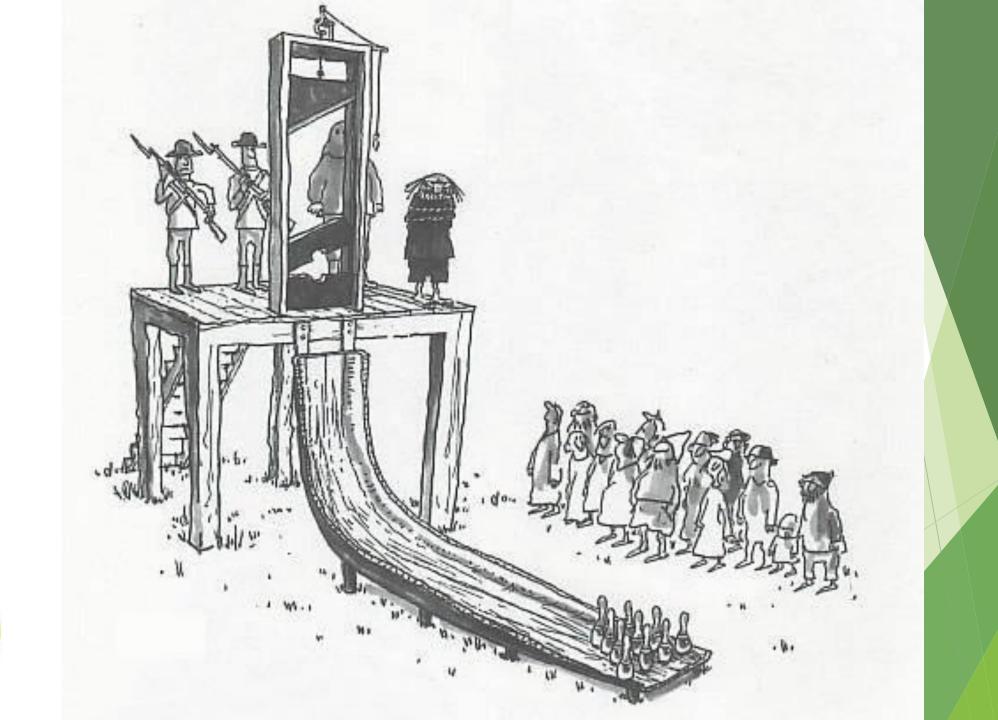


2. TECHNOLOGY CAN HELP BUT IT ISN'T THE UNIVERSAL

SOLUTION...









### 3. MY EXPERIENCE ISN'T NECESSARILY TRANSFERABLE TO YOUR EXPERIENCE...









#### 4. PRINCIPLES ARE MORE IMPORTANT THAN SPECIFICS...





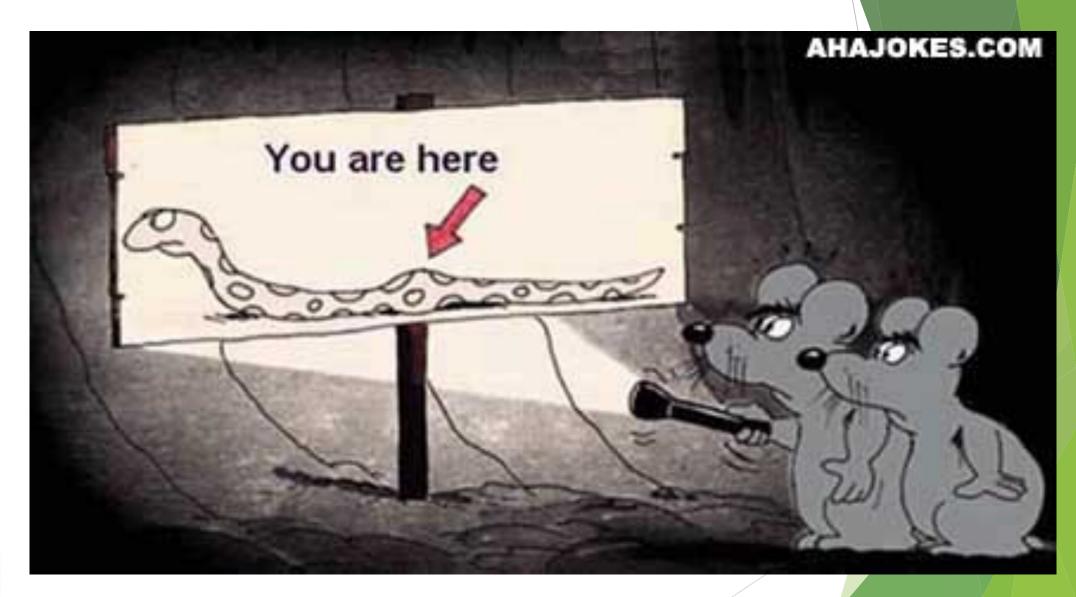




#### 5. THE BEST STARTING POINT? WHERE PEOPLE ARE...









#### THREE KEYS TO A SUCCESSFUL DEVELOPMENT PROJECT (OUR EXPERIENCE)



IS IT PARTICIPATORY?





IS IT SUSTAINABLE?





#### IS IT TRANSFORMATIONAL?

- ☐ CONFIDENCE
- ☐ CAPABLITIES
- ☐ CAPACITIES
- ☐ COMMUNITY
- ☐ CHARACTER



IT IS OKAY TO HAVE A MILLION SOLUTIONS AND ANSWERS...

IT IS BEST, AT FIRST, TO HAVE TEN MILLION QUESTIONS...

Go to the people, Live with them Learn from them, Love them Start with what they know Build on what they have. But of the best leaders, When their work is accomplished, Their work is done, the people all remark, "We have done it ourselves."



#### YOUR QUESTIONS?

THANK YOU ECHO AND PARTICIPANTS!

jpalmer@gobgr.org



